



## MedLaunch Solutions Business Development Representative Job Description – Omaha, NE

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### Job brief

We are looking for an enthusiastic business development professional to join our team and provide creative ideas to help achieve our goals and grow our business in the Omaha area.

As a business development professional, you will collaborate with our President and Marketing and Public Relations VP in developing an internal referral marketing campaign for MedLaunch. You will make connections with physicians, administrators and managers in order to bring on new MedLaunch clients. Your insightful contribution will help develop and expand our business to medical practices and facilities in the Omaha area.

### General responsibilities:

- Making in-person connections with physicians and administrators in the Omaha area with the intent of growing MedLaunch Solutions.
- Clearly and professionally demonstrating MedLaunch's mission to market medical practices in order to increase patient referrals and grow the practice.
- Making in-person calls in the Omaha area. Work schedule is flexible.

### Job requirements:

- Two (2) years of sales experience successfully selling to medical practices (medical device and pharmaceutical sales experience preferred)
- Winning attitude, proactive and results oriented
- Top notch communication and presentation skills with the ability to reach out to and sell medical practice decision makers
- Ability to demonstrate self-motivation by functioning independently with a high degree of initiative, entrepreneurship and autonomy.

### Additional requirements:

- Candidates must have their own transportation
- Knowledge of the general local market preferred
- Education: Bachelor's degree



**Compensation:**

- This is an independent contractor position. Contractors will be paid per call/visit plus commission per contract.

**Job Type: Part-Time**

MedLaunch Solutions, LLC is an Equal Opportunity Employer